

Dear

Ms Jasmina Ackar Director

International Air Services Commission

PO Box 630

CANBERRA ACT 2601

Via email: Jasmina. Ackar@infrastructure.gov.au

Jakarta

Nomor Kami/Our Number Perihal/Subject 08 December 2023 GARUDA/JKTNDA/20008

Additional Submission on Public Benefit by Garuda Indonesia in Support of Application for Variation to Enable Air Passenger Codesharing between Garuda Indonesia and Qantas

PT. Garuda Indonesia (Persero)
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Building, Garuda City
Soekarno – Hatta International
Airport
Cengkareng 19120,
Indonesia

Tel. 62-21-25601130 Fax. 62-21-25601130 Dear Ms Jasmina Ackar,

Garuda Indonesia would like add this supporting letter refer to the additional submission made by public namely Dr Ian Douglas and Virgin Australia.

As Garuda Indonesia has maintaining its position to transport travelers from both Indonesia and Australia for more than 54 years, since 1969, we are always fully committed in expanding and maintaining our market presence in Australia. With current conditions whereas Garuda unable to maintain the 7x/weekly frequencies to Australia to Sydney and Melbourne from Jakarta or Denpasar, we are still striving to recover the daily frequencies to both cities in Australia in 2024. We are optimistic to add our fleet capacity into our operations in 2024 and we will ensure to resume our daily flights to/from Australia cities that we currently served. The daily flights planned to resume by April 2024.

Therefore, by this plan we are sure that the capacity incremental will keep happening in the near future. Also, there should be no issue for other carriers from Indonesia to enter into the market between Sydney, Melbourne, Brisbane or Perth which reflecting the openness of the market between Indonesia and Australia.

By applying the Codeshare with Qantas, we are sure to bring more benefits to the market by giving various schedule and competitive air fares than the less competitiveness from both Australian and Indonesian airlines as we are focusing on serving the market better.

Thank you and we hope the Committee may consider and approve our proposal.

Sincerely yours,

PT GARUDA INDONESIA (PERSERO) Tbk. Senior Manager Interline & Alliance Management

AKAS DETA SEPTANA