

15 April 2025

Ms Jasmina Ackar Director International Air Services Commission GPO BOX 630 CANBERRA ACT 2601

By email: <u>Jasmina.Ackar@infrastructure.gov.au</u>

Dear Ms Ackar,

APPLICATION FOR VARIATION – JAPAN ROUTE

From 30 May 2025, or as soon as all necessary approvals have been received, Qantas Airways Limited (Qantas) plans to expand code share arrangements with its partner airlines Air France and Finnair on the Japan route.

Under these expanded arrangements, we propose:

- Air France to code share on Qantas operated services between Australia and Tokyo (Haneda).
 Qantas plans to place its code on Air France operated Tokyo (Haneda)-Paris flights; and
- Finnair to code share on Qantas operated services between Australia and Tokyo (Haneda and Narita). Qantas plans to place its code on Finnair operated Tokyo (Haneda and Narita)-Helsinki flights.

These expanded code share arrangements enable Air France and Finnair to provide connectivity to Australia with each airlines' operated flights to Japan. The ability for each of these partner airlines to expand their selling proposition by independently marketing and pricing services between Australia and Japan enhances the range of choices and benefits for consumers.

Qantas, as the operating carrier, intends to provide these partner airlines with access to available inventory on a free sale basis. A copy of the confidential code share agreements for these services above will be provided separately to the Commission.

Variations sought

Qantas seeks to vary the following determinations on the Japan route for the duration of the determinations.

- Determination [2024] IASC 108 and Determination [2024] IASC 107, allocating capacity for services to Tokyo (Haneda), to permit Qantas to utilise the capacity to provide services jointly with Air France and Finnair; and
- Determination [2021] IASC 101, allocating capacity for services to points in Japan except for



Tokyo (Haneda), to permit Qantas to utilise the capacity to provide services jointly with Finnair.

IASC Act and Policy Statement Considerations

We request that this application be considered against the 'reasonable capability criterion' as defined in section 8 of the Minister's Policy Statement.

We would be pleased to provide any further information the Commission requires.

Yours sincerely,

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Anna Pritchard

Executive Manager, Policy, Industry & International Affairs