



24 May 2013

Ms Marlene Tucker  
A/g Executive Director  
International Air Services Commission  
GPO Box 630  
Canberra ACT 2601

Dear Ms ~~Tucker~~ *Marlene*

### **Application for Variation – Hong Kong**

Qantas is seeking a variation of capacity allocations on the Hong Kong route to enable Finnair to code share on Qantas operated services between Australia and Hong Kong.

It is planned that the new code share arrangements will commence from 1 July 2013.

A copy of the confidential code share agreement between Qantas and Finnair will be provided as soon as it is available, and prior to the commencement of the code share services.

### Variation Sought

Qantas requests a variation to Determination 123/2009, Determination 116/2011 and Determination 117/2011, which together allocate a total of 25 frequencies on the Hong Kong route, to enable Finnair to code share on Qantas.

The variation is requested for the duration of each of the determinations.

### IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.



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We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens", followed by a period.

**Tony Wheelens**  
Executive Manager  
Government and International Relations