

5 May 2011

Ms Sue McIntosh Executive Director International Air Services Commission GPO Box 630 Canberra ACT 2601

Dear Ms McIntosh

Qantas/Jetstar Asia Code Share Services

Qantas plans to commence code share arrangements with Jetstar Asia from 1 June 2011 or as soon as all necessary approvals have been received.

Under these arrangements, it is proposed that Qantas will place its code on Jetstar Asia's services between Singapore and the following points:

Kuala Lumpur vv;
Penang vv;
Hong Kong vv;
Bangkok vv;
Phuket vv;
Taipei vv;
Ho Chi Minh City vv; and
New Zealand vv.

A copy of the code share agreement and amendment agreement between Qantas and Jetstar Asia is set out in the Attachment for you records. As there are confidentiality restrictions contained within the Agreement, this material is provided to the International Air Services Commission (the Commission) on a strictly commercial-in-confidence basis.

Allocation sought

Qantas seeks an allocation of fourteen frequencies per week and 2,121 weekly seats of capacity to be used for third country code share services on the Thailand and Taiwan routes respectively, on the following basis:



Qantas Airways Limited ABN 16 009 661 901 Qantas Centre 203 Coward Street Mascot NSW 2020 Australia Telephone 61 (2) 9691 3636

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- the allocation is requested for a period of five years from the date of the determination; and
- the allocation will be fully used by 1 June 2011.

IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These criteria state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

Robert Wood

Head of Government & International Relations

Government and Corporate Affairs

Qantas Airways Ltd

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