

12 January 2011

Mr Michael Bird
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Mr Bird

Qantas/Finnair Code Share Services

Qantas plans to recommence code share arrangements with Finnair from 10 February 2011 or as soon as all necessary approvals have been received.

Under these arrangements, it is proposed that Finnair will code share on Qantas services between both Bangkok and Singapore and Australia, while Qantas will place its code on Finnair's Bangkok-Helsinki and Singapore- Helsinki services.

A copy of the code share agreement between Qantas and Finnair is set out in the Attachment for your records. As there are confidentiality restrictions contained within the Agreement, this material is provided to the International Air Services Commission (the Commission) on a strictly commercial-in-confidence basis.

Variation sought

Qantas seeks a variation to Determination [2007] IASC 116, which allocates capacity on the Singapore route, to permit Finnair to code share on Qantas operated services between Australia and Singapore.

The variation is requested for the duration of the determination.

Allocation sought

Qantas seeks an allocation of fourteen frequencies per week of capacity to be used for third country code share services on the Thailand route, on the following basis:

- the allocation is requested for a period of five years from the date of the determination; and
- the allocation will be fully used by 31 April 2010.



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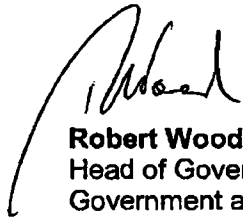
IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These criteria state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely



Robert Wood
Head of Government & International Relations
Government and Corporate Affairs
Qantas Airways Ltd