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22 December 2017

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
PO Box 630  
CANBERRA ACT 2601

Dear Ms Tucker

*Marlene*

### **Applications for variation Hong Kong and United States routes**

As part of a code share arrangement between Virgin Australia and Virgin Atlantic, it is proposed that Virgin Atlantic will offer code share services on flights operated by Virgin Australia on the Hong Kong and United States routes.

We will shortly provide your office with a copy of the confidential code share agreement between Virgin Australia and Virgin Atlantic. We request that this document is not placed on the public register.

#### **Variation sought on the Hong Kong route**

We request a variation to Determination [2016] IASC 107 (as varied by Decision [2017] IASC 212) held by Virgin Australia International Airlines Pty Ltd, to permit the utilisation of capacity for code share services with Virgin Atlantic on the Hong Kong route.

#### **Variation sought on the United States route**

We request a variation to Determination [2008] IASC 110 (as varied by [2008] IASC R02, [2011] IASC 212 and [2011] IASC R10) and its subsequent renewal under Determination [2017] IASC 114 held by Virgin Australia International Airlines Pty Ltd, to permit the utilisation of capacity for code share services with Virgin Atlantic on the United States route.

#### **IASC Act and Minister's Policy Statement considerations**

We request that the Commission consider these applications against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.



Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Lee-Anne Tomkins".

Lee-Anne Tomkins  
**Head of Government and International Relations**