



1 March 2018

Ms Marlene Tucker Executive Director International Air Services Commission GPO Box 630 Canberra ACT 2601

Dear Ms Tucker,

Qantas Application for Codeshare on Townsville's Air Niugini Services

This letter is to confirm Townsville Airport Limited's support of the Qantas application to codeshare on the Air Niugini services operating between Townsville and Port Moresby, Papua New Guinea.

Townsville has progressively grown its international footprint since the Federal Government announced the approval to operate international flights on 7 February 2015, with Air Niugini coming on board to provide connectivity to Papua New Guinea and beyond into Asia since 31 March 2017. There are currently two per week scheduled services providing a total of 320 seats in both directions.

Enabling the Qantas code to be placed on these services will expand opportunities to grow and strengthen the route through the expanded distribution potential of Qantas and Qantas Frequent Flyer. As a key local stakeholder we can see the value for the business, education, VFR and tourism sectors in terms of both inbound and outbound travel.

As we near the first anniversary of the Air Niugini services on 31 March 2018, a confirmation of this codeshare application will go a long way in providing long-term sustainability and growth of passenger traffic between Townsville, Port Moresby and Asia.

Yours sincerely,

Keyin Gill

Wief Operating Officer