



Virgin Australia International Airlines Pty Ltd  
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[www.virginaustralia.com](http://www.virginaustralia.com)

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
PO Box 630  
Canberra ACT 2601

Dear Ms Tucker *Marlene*

### Application for Variation – Vanuatu route

As part of the strategic alliance between Virgin Australia and Singapore Airlines, Singapore Airlines intends to offer code share services on flights operated by Virgin Australia on the Vanuatu route. This alliance has been authorised by both the Australian Competition and Consumer Commission and the Competition Commission of Singapore.

We will shortly provide your office with an amended copy of the confidential code share agreement between Virgin Australia and Singapore Airlines. We request that this document is not placed on the public register.

### Variation sought

Virgin Australia requests a variation to Determination [2013] IASC 108 and Determination [2013] IASC 109 held by Virgin Australia Airlines (SE Asia) Pty Ltd to permit the utilisation of capacity for code share services with Singapore Airlines on the Vanuatu route.

### IASC Act and Minister's Policy Statement considerations

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

Lee-Anne Tomkins  
Head of Government and International Relations