



31 October 2013

Ms Marlene Tucker
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms Tucker *Marlene*

Application for Variation – Indonesia

Qantas is seeking a variation to allocations of capacity on the Indonesia route to enable the consolidation of multiple Determinations.

A variation is requested in relation to Determinations allocating capacity on the Indonesia route, including capacity for services beyond Indonesia to third countries. To accommodate future growth plans on the Indonesia route we seek to consolidate all of the capacity which Qantas holds on the route.

Variations sought

Qantas holds the following Determinations under section 8 of the International Air Services Commission Act 1992 (the Act):

- Determination [2009] IASC 108;
- Determination [2009] IASC 104;
- Determination [2009] IASC 114;
- Determination [2010] IASC 117;
- Determination [2011] IASC 104
- Determination [2011] IASC 109;
- Determination [2011] IASC 127;
- Determination [2013] IASC 105;
- Determination [2013] IASC 114; and
- Determination [2013] IASC 115.

The above Determinations allocate Qantas a total of 14,468 seats per week in each direction between Australia and Indonesia and beyond Indonesia, 2,148 seats with 12 frequencies per week, seven of which may serve Denpasar.



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Qantas requests a variation to Determination 115/2013, which allocates 1,226 seats per week between Australia and Indonesia and 369 seats with two frequencies per week beyond Indonesia, to increase the allocation by:

- 13,242 seats per week to 14,468 seats per week between Australia and Indonesia; and
- beyond Indonesia, by 1,759 seats per week and 10 frequencies per week, seven of which may serve Denpasar to 2,148 seats per week and 12 frequencies per week, seven of which may serve Denpasar.

The variation is requested for the duration of the Determination.

As this variation is intended to replace the remaining Determinations above, we seek a variation to Determinations 108/2009, 104/2009, 114/2009, 117/2010, 104/2011, 109/2011, 127/2011, 105/2013 and 114/2013 to amend the expiry dates to the date when the variation to Determination 115/2013 takes effect.

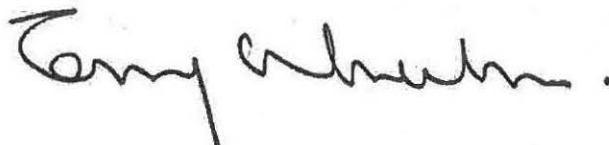
IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require.

Yours sincerely



Tony Wheelens
Executive Manager
Government and International Relations