

23 June 2010

Mr Michael Bird
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Mr Bird

Mike

Request from Strategic Airlines Pty Ltd

Strategic Airlines Pty Ltd ("Strategic") requests unlimited capacity each way each week on the Indonesia (Denpasar) route, from ports other than from Brisbane, Sydney, Melbourne or Perth, on the following basis:

- Services will operate between Port Hedland and Denpasar and Karratha and Denpasar.
- The first service is expected to commence in August 2010.
- The allocation is requested for a period of five years from the date of the Determination of the Commission.

Strategic has existing capacity to operate between Australia and Indonesia under IASC Decision [2009] 222, which is a variation of IASC Decision [2008] 101.

Strategic currently operates the Airbus A320 aircraft (with a capacity of 156 seats) to Indonesia, and will continue to do so for additional Indonesia services.

Legislative and Policy Considerations

It is acknowledged that this application should be considered against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement. Paragraph 4 criteria provides that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Yours sincerely



Damien Vasta
Head of Commercial

www.flystrategic.com

BRISBANE OFFICE Level 1, 5-7 Boronia Road, Brisbane Airport, QLD 4007 TEL +61 7 3169 3900 FAX +61 7 3169 3901
MELBOURNE OFFICE Level 1, 946 High Street, Armadale VIC 3143 TEL +61 3 9500 1300 FAX +61 3 9500 1855
ACN 131 128 571 ABN 82 131 128 571

