



23 June 2015

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
GPO Box 630  
Canberra ACT 2601

*Marlene*

Dear Ms Tucker,

**Application for Capacity – Chile**

Qantas is seeking a new allocation of capacity on the Chile route in order to increase capacity and enable the consolidation of multiple Determinations.

**Allocation sought**

Qantas holds the following Determinations under section 8 of the International Air Services Commission Act 1992:

- Determination [2011] IASC 114 as varied by Decision [2011] 220; and
- Determination [2014] IASC 111.

The above Determinations allocate Qantas a total of 1,483 seats per week for passenger services between Australia and Chile and permits joint services with any wholly-owned subsidiary of Qantas and LATAM.

Qantas requests a variation to Determination [2014] IASC 111 which allocates 364 seats per week in order to increase the allocation by 1,483 seats per week and bring the total allocation to 1,847 seats per week.

In addition to the above, Qantas requests the following conditions to be included in the consolidated Determination:

- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas;
- the capacity may be used by Qantas to provide joint services with any wholly-owned subsidiary and by any wholly owned subsidiary of Qantas to provide joint services with Qantas; and
- the capacity may be used by Qantas to provide services jointly with LATAM in accordance with the codeshare agreement between Qantas and LATAM provided to the

Commission on 14 June 2014 and which amended the codeshare agreement between Qantas and LAN Chile dated 2 April 2003.

The variation is requested for the duration of the Determination.

Within 10 working days of the Determination being issued for the requested capacity, Qantas will seek revocation of Determination [2011] IASC 114.

**IASC Act and Policy Statement Considerations**

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that is reasonable capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission might require in considering our request.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Tony Wheelens', with a small dot at the end of the line.

**Tony Wheelens**  
Executive Manager, Government and International Affairs