

18 May 2017

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Ms Marlene Tucker
Executive Director
International Air Services Commission
PO Box 630
CANBERRA ACT 2601

Dear Ms Tucker

Marlene

Application for variation Hong Kong and New Zealand routes

As part of a code share arrangement between Virgin Australia and Hong Kong Airlines, it is proposed that Hong Kong Airlines will offer code share services on flights operated by Virgin Australia on the Hong Kong and New Zealand routes.

We will shortly provide your office with a copy of the confidential code share agreement between Virgin Australia and Hong Kong Airlines. We request that this document is not placed on the public register.

Variation sought on the Hong Kong route

We request a variation to Determination [2016] IASC 107 held by Virgin Australia International Airlines Pty Ltd, to permit the utilisation of capacity for code share services with Hong Kong Airlines on the Hong Kong route.

Variation sought on the New Zealand route

We request a variation to Determination [2007] IASC 118 (as varied by Decisions [2009] IASC 201, [2010] IASC 208, [2011] IASC 201, [2011] IASC 210, [2012] IASC 219, [2016] IASC 217, [2016] IASC 218 and [2017] IASC 207) held by Virgin Australia Airlines (SE Asia) Pty Ltd, to permit the utilisation of capacity for code share services with Hong Kong Airlines on the New Zealand route.

IASC Act and Minister's Policy Statement considerations

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.



Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Lee-Anne Tomkins".

Lee-Anne Tomkins
Head of Government and International Relations