



29 July 2014

Ms Marlene Tucker
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms Tucker

Request for Capacity Allocation – Chile

Qantas plans to add an additional service between Sydney and Santiago in periods of peak demand throughout the year. The services will be operated using B747 aircraft configured with 364 seats.

Application Sought

Qantas requests an allocation of 364 seats per week on the Chile route on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity will be fully utilised by 31 March 2015;
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas;
- the capacity may be used by Qantas to provide joint services with any wholly-owned subsidiary and by any wholly-owned subsidiary of the Qantas Group to provide joint services with Qantas; and
- the capacity may be used by Qantas to provide services jointly with LATAM Airlines Group.

IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.



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These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens", with a small dot at the end of the line.

Tony Wheelens
Executive Manager
International and Regulatory Affairs