



5 April 2013

Ms Marlene Tucker
A/g Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms Tucker

Application for Capacity Allocation – Papua New Guinea

Qantas plans to introduce dedicated freight services between Australia and Papua New Guinea and is seeking a capacity allocation of 27.5 tonnes per week for use on the following routings:

Melbourne – Brisbane – Port Moresby – Melbourne; and
Cairns – Brisbane – Port Moresby – Cairns.

Qantas intends to commence utilisation of the requested capacity from 4 May 2013 and proposes to operate B737-300 freighter aircraft from the fleet of our wholly-owned subsidiary company Express Freighters Australia Pty Limited (EFA).

Allocation Sought

Qantas requests an allocation of 27.5 tonnes per week on the Papua New Guinea route to operate dedicated freight services on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity will be fully utilised by 30 April 2014;
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas; and
- the capacity may be used to provide joint services with Qantas or any wholly-owned subsidiary of the Qantas Group.

IASC Act and Minister's Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement. These state that the use of entitlements by an Australian carrier under a bilateral arrangement is



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of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens". The signature is written in a cursive style with a prominent initial "T" and a long, sweeping underline.

Tony Wheelens
Executive Manager
Government and International Relations