

20 March 2013

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
PO Box 630  
CANBERRA ACT 2601

Dear Ms Tucker *Marlene*

### Application for capacity allocation – Singapore route

Virgin Australia intends to offer code share services, as a marketing carrier, on flights operated by Singapore Airlines on the Australia – Singapore – Colombo route. A copy of the confidential code share agreement between Virgin Australia and Singapore Airlines is held by the Commission.

We note that the Register of Available Capacity has recently been updated to include the 1,200 seats per week limitation on own stopover traffic for Australian carriers between Singapore and Colombo, as specified under the Australia-Singapore air services arrangements. Virgin Australia wishes to offer its passengers the ability to include a stopover in Singapore en route to Colombo, and is seeking an allocation of capacity to support this.

#### Allocation sought

To facilitate our plans outlined above, Virgin Australia hereby applies for an allocation of 400 seats per week beyond Singapore to Colombo, which will be utilised on the following basis:

- the capacity will be utilised by Virgin Australia;
- the capacity may be used by Virgin Australia to provide services jointly with Singapore Airlines in accordance with the code share agreement between Virgin Australia and Singapore Airlines dated 3 February 2012;
- Virgin Australia may price and market its services on the route jointly with Singapore Airlines in accordance with the authorisation granted by the Australian Competition and Consumer Commission regarding the alliance between Virgin Australia and Singapore Airlines;
- the allocation is requested for a period of five years from the date of the determination; and
- the allocation will be fully utilised by 26 October 2013.

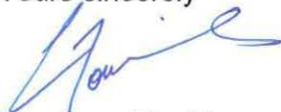
### **IASC Act and Policy Statement Considerations**

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Lee-Anne Tomkins".

Lee-Anne Tomkins  
**Manager Government and International Relations**