



22 January 2013

Ms Marlene Tucker  
A/g Executive Director  
International Air Services Commission  
GPO Box 630  
Canberra ACT 2601

Dear Ms Tucker 

### **Application for Variation – Various Routes**

In September 2012, Qantas Airways (Qantas) and Emirates signed an agreement to form a global aviation partnership. In a joint application to the Australian Competition and Consumer Commission (ACCC), Qantas and Emirates have sought authorisation to coordinate their operations across their respective networks and it is anticipated that the ACCC will issue its final determination on this matter in March.

As part of this proposed partnership, Emirates plans to code share with Qantas on services between points in Australia and the United Kingdom, via Dubai. In addition, it is also proposed that Emirates will place its code on Qantas services from points in Australia to Singapore and Thailand vv from 31 March 2013.

A copy of the confidential code share agreement between Qantas and Emirates will be provided as soon as it is available, and prior to the commencement of the code share services.

### Variations Sought

Qantas seeks a variation to the following determinations to permit Emirates to code share on Qantas operated services:

- United Kingdom – Determination [2006] IASC 105 allocating unlimited capacity and frequency;
- United Arab Emirates – Determination [2012] IASC 107 allocating 14 frequencies per week;
- Singapore – Determination [2007] IASC 116 allocating unlimited capacity and frequency; and
- Thailand – Determination [2011] IASC 123 allocating seven B747 weekly services.

The variations are requested for the duration of the determinations.



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IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.

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These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens", with a long horizontal flourish extending to the right.

**Tony Wheelens**  
Executive Manager  
Government and International Relations