



2 September 2011

Ms Sue McIntosh
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601

Dear Ms McIntosh *Sue*

Application for Capacity – Chile Route

Effective 26 March 2012, Qantas proposes to commence three times weekly non-stop services between Sydney and Santiago.

The services will operate on Mondays, Wednesdays and Saturdays using B747-400 aircraft.

Allocation sought

Qantas seeks a determination allocating 1,119 seats per week of capacity on the Chile route on the following basis:

- the allocation is requested for a period of five years from the date of the determination;
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas;
- the capacity may be used to provide joint services with Qantas or any wholly-owned subsidiary of the Qantas Group;
- the allocation will be fully used by 31 October 2012.

IASC Act and Minister's Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's policy statement.

These criteria state that the use of entitlements under a bilateral arrangement is of benefit to the public, provided a carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.

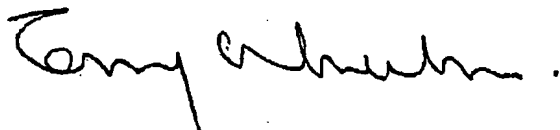


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We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely

A handwritten signature in black ink, appearing to read "Tony Wheelens", followed by a period.

Tony Wheelens
General Manager
Group Government and Industry Affairs