



17 December 2008

Mr Michael Bird
Executive Director
International Air Services Commission
GPO Box 630
Canberra ACT 2601



Dear Mr Bird *Mike*

Application for Capacity Allocation – Vietnam Route

From February 2009, Qantas is planning to operate a twice weekly freighter service using a routing of Sydney – Saigon – Shanghai – USA, returning to Sydney via either Auckland or the UAE, Germany and Thailand, depending on the day of the week.

The services will be operated by Qantas using B747-400F freighter aircraft wet leased from Atlas Air.

Allocation Sought

Qantas seeks an allocation of two frequencies per week of dedicated freight capacity on the Vietnam Route on the following basis:

- the allocation is requested for a period of five years from the date of the determination; and
- the capacity may be utilised by Qantas or another Australian carrier which is a wholly-owned subsidiary of Qantas.

IASC Act and Policy Statement Considerations

This application should be considered against the general criteria for assessing the benefit to the public in paragraph 4 of the Minister's Policy Statement.



Qantas Airways Limited ABN 16 009 661 901
Qantas Centre 203 Coward Street Mascot NSW 2020 Australia
Telephone 61 (2) 9691 3636

qantas.com

These state that the use of entitlements by an Australian carrier under a bilateral arrangement is of benefit to the public, provided that it is reasonably capable of obtaining the necessary approvals and implementing the proposal.

We would be pleased to provide any further information the Commission may require in support of this application.

Yours sincerely



Jane McKeon
General Manager
Government and International Relations