

29 April 2016

Ms Marlene Tucker  
Executive Director  
International Air Services Commission  
PO Box 630  
CANBERRA ACT 2601Dear Ms *Marlene* Tucker**Application for Variation – Solomon Islands route**

As part of the strategic alliance between Virgin Australia and Singapore Airlines, Singapore Airlines intends to offer code share services on flights operated by Virgin Australia on the Solomon Islands route. This alliance has been authorised by both the Australian Competition and Consumer Commission and the Competition Commission of Singapore.

We will provide your office with an amended copy of the confidential code share agreement between Virgin Australia and Singapore Airlines in due course. We request that this document is not placed on the public register.

**Variations sought**

Virgin Australia requests a variation to Determinations [2011] IASC 115 (issued in favour of Pacific Blue Australia [*sic*] Airlines (Aust) Pty Ltd) and [2013] IASC 133 (issued in favour of Virgin Australia Airlines (SE Asia) Pty Ltd) to permit the utilisation of capacity for code share services with Singapore Airlines on the Solomon Islands route.

We also request that Determination [2011] IASC 115 is varied to recognise the change of name of Pacific Blue Airlines (Aust) Pty Ltd to Virgin Australia Airlines (SE Asia) Pty Ltd. A copy of the Australian Securities and Investments Commission documentation certifying this change of name has been previously provided to the Commission.

**IASC Act and Minister's Policy Statement considerations**

We request that the Commission consider this application against the general criteria for assessing the benefit to the public in Paragraph 4 of the Minister's Policy Statement.

The Paragraph 4 criteria provide that the use of entitlements by an Australian carrier under a bilateral air services agreement is of benefit to the public, provided that the carrier is reasonably capable of obtaining the necessary approvals and implementing the proposal.



Should you require any further information, please do not hesitate to contact me on (02) 8093 7114.

Yours sincerely

A handwritten signature in blue ink, appearing to read "Lee-Anne Tomkins".

Lee-Anne Tomkins  
**Head of Government and International Relations**